



The Maritime Standard
TMS

TANKER CONFERENCE

16 October 2018, Atlantis, The Palm, Dubai

Getting the most out of more positive markets

Event Overview

The third annual The Maritime Standard Tanker Conference will take place on Tuesday 16th October at the Atlantis hotel, the Palm Jumeirah, Dubai. The first two events were both extraordinarily successful and as a result a new, and much larger venue has been chosen to host the Conference, which is already established as one of the leading events on the tanker shipping calendar. Aimed at key decision makers and high level policy takers within the tanker shipping business, the event takes place at a time when there is growing optimism about the future of many sectors of the regional tanker shipping business. The Conference aims to focus on key market trends in the crude, products, chemicals and gas tanker markets, giving attendees a unique insight into the opportunities that exist and how to capitalise on them. This applies not only to tanker owners and operators, but all companies that provide products and services to this sector of the shipping industry. The intention is that attendees will leave the TMS Tanker Conference with a much clearer idea about future trade patterns, and market influences, so they are better placed build the foundations for longer term business growth.

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Tuesday 16th October 2018

Conference Programme Outline

09:30	Registration
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09:30	Welcome Refreshments
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10:00	Welcome by Clive Woodbridge, Editor, The Maritime Standard
10:05	Inaugural address by Trevor Pereira, Managing Director, The Maritime Standard
10:10	Keynote Addresses <ul style="list-style-type: none"> • Keynote Address by H.E. Sheikh Talal Al Khaled Al Sabah, CEO Kuwait Oil Tanker Company • Keynote Address by Nikolas Tsakos, Chairman, INTERTANKO and Founder & CEO, Tsakos Energy Navigation • Keynote Address by Abdullah Bin Damithan, CCO, DP World - UAE Region
10:40	Session 1: Tanker trades - building a strong case for greater optimism?
Sponsored By:  <ul style="list-style-type: none"> • Major investments in the downstream petrochemicals sector in Gulf and Subcontinent are set to open up opportunities for tanker owners. • Supporting the growth of petrochemical logistics clusters through UAE hubs • Is the demand-supply balance shifting in favour of deep sea tanker specialists? • How can regional operators benefit from in-house tanker management? • Identifying investment opportunities in deep sea and coastal tanker trades. • Building a strong regional tanker brand 	

Speakers:

- Capt. Abdulkareem Al Masabi, CEO, ADNOC Logistics & Services
- Capt. Anoop Kumar Sharma, Chairman and Managing Director, The Shipping Corporation of India
- Tarik Al Junaidi, CEO, Oman Shipping Company S.A.O.C
- Khamis Juma Buamim, MD & Group CEO, Gulf Navigation Holding PJSC
- Chris Peters, CEO, Emirates Ship Investment Company

12:30 Panel Discussion/ Q&A Session

12:45 Lunch Sponsored By:



The logo for SAIFEE TRADING EST features a stylized globe with a red and blue vertical bar on the right side, and the text 'SAIFEE TRADING EST' in a circular arc above the globe. Below the globe, the word 'SAIFEE' is written in a bold, blue, sans-serif font.

13:45 **Session 2: Support infrastructure and services - providing a regional platform for tanker shipping growth**

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- Global political and economic trends - how should tanker sector prepare for the future?
- Regional tanker players take the lead in going green
- Assessing the benefits of integrating maritime logistics services.
- Making sure tank storage capacity keeps pace with demand.
- Human capital - should the tanker industry be investing more in training and onboard support programmes?
- India's economic growth creates opportunities for deep sea and tanker trades
- As traditional banks withdraw from ship finance market, where will funding for new generation tankers come from?
- Assessing the benefits of integrating tankers into a comprehensive shipping and logistics offer.

Session Chair:

- Capt. Jitendra Misra, MD, Emarat Maritime LLC

Speakers:

- Ali Shehab, Deputy CEO, Kuwait Oil Tanker Company
- Capt. David Stockley, COO, Oman Shipping Company S.A.O.C

- Petros Doukas, Current: Chairman, Capital Partners SA - Investment Banking Advisors and former Deputy Minister of Finance and Foreign Affairs Greece
- Rajiv Agarwal, CEO & MD, Essar Ports
- Tim Smith, Director of Oil and Tanker Markets, Maritime Strategies International Ltd.
- Gaurav Moolwaney, Executive Director, Standard Chartered

15:15 Panel discussion/ Q&A Session

15:30 Refreshment Break

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15:45 **Session 3 - Addressing the environmental and regulatory agenda: charting a safe, secure and sustainable path to tanker shipping growth**

- Is the tanker industry ready for 2020 sulphur cap, and are low sulphur fuels or scrubber systems the answer?
- The role of classification societies within the tanker sector
- Shipyards and technology suppliers - making the Middle East a global centre for ballast water treatment convention compliance.
- Developing solutions for greater maritime security.
- Keeping digitalisation and advanced technology at the heart of tanker safety.
- Is LNG a viable fuel for the tankers of the future?

Session Chair

- Ibrahim Fahmy, Marine Advisor, ADNOC Offshore

Speakers:

- Capt. Stephen Bligh, Senior Principal Consultant, DNV GL
- Waleed Al Tamimi, COO, Emirates Classification (TASNEEF)
- June Manoharan, Regional Director, LUKOIL Marine Lubricants DMCC,
- Capt. Tony Field, Marine & Offshore Manager, Middle East & Africa, Lloyds Register UAE
- Peter Sahlén, R&D Manager, Alfa Laval Pure Ballast
- Roger Harfouche, Regional Director, Marlink

17:00 Panel Discussion/ Q&A Session

17:30 Networking Reception

18:00 End